

Frank M. Hackney, III

Qualifications:

Frank Hackney offers 30 years of leadership experience to clients. Competent in the generation of effective and meaningful action. Adept at identifying possibilities for individuals and teams and generating new and sustainable actions. Possesses a unique combination of academic credentials and organizational leadership experience. Exceptional and challenging strategic planner with experience in operational effectiveness. Proficient in commitment based leadership practices. Successful team and individual coach. Experienced with the facilitation of graduate students in an academic team learning environment. Engages clients through a blend of ontological distinctions, somatic training and emotional competency practices.

Relevant Experience

Executive Coach, Sage Alliance Partners (2010 – Present)

Coached executive client through developmental shifts in leadership competency and overall effectiveness within US Dept of HHS - BARDA (Biomedical Advanced Research and Development Authority, Medical Countermeasures)

Co-founder/Owner, The Conference Group, LLC (2007 – Present)

Professional development and experiential learning organization formed to support non-profit financials and other businesses searching for non-traditional, highly unique learning experiences.

Facilitator / Team Member, Odyssey Teams, Inc. (2006 - Present)

Facilitates corporate philanthropic team development events. Works with clients ranging in size and complexity from leading software providers, multi-national oil companies and large pharmaceuticals to small non-profits.

Facilitator and Senior Coach, The Human Potential Project, (2006 – Present)

Facilitation of training material and coaching for Executive, Director level and mid-management roles.

Delivered coaching for domestic and international participants from world-leading technology and services company, Itron, Inc. Phone coaching for participants in performance related actions and associated organizational level project completion.

Delivered team coaching for organization wide (2000+ participant) transformation program at Allianz, NA. Coaching teams and individuals through the development and implementation of new performance related practices. Performed as lead of a coaching team, coordinating action and holding accountability for commitment fulfillment and reporting.

Coach, SportsMind, (2002 – 2006):

Team coaching during organizational transformation engagements. Assisting in an effective shift of business practices for 5000+ participants and corresponding teams at Capital One Financial.

Coach/Facilitator, Bridges In Organizations (2002 – Present)

Coached individuals and teams from the NASA Goddard Manned Space Flight Center through the award winning leadership development program “Leadership Alchemy.”

Founder / Partner, InnerShift Practices, LLC (2001 – Present)

Created a personal and professional development organization to promote and manage the many contract relationships associated with the work.

Education

BA – International Relations, Old Dominion University, 1979

MS – Organizational Development and Knowledge Management, George Mason University, 1996

Professional Training

Certified to deliver, assess results and coach through *The Leadership Circle* 360_degree assessment tool, 2010

First stage facilitator training, *Up Your Service*, NA, 2010

Certified Ontological Coach through the globally recognized Newfield Network, 2001

George Mason University, Coaching and Organizational Learning program, 2000

Hass School of Business, UC Berkeley, Scenario Planning, 1999, Certificate

Development Educator, (Focused on the implementation and support of member-centric business models), 1991

Related Work Experience:

High Performance Team Coaching

- NASA Goddard Manned Space Flight Center
- Capital One
- Itron
- Allianz North America
- US Dept. HHS, BARDA (Biomedical Advanced Research and Development Authority, Medical Countermeasures)
- National Student Clearinghouse

Facilitator, Team Development and Team Building Programs

- NYU – Poly
- Johnson and Johnson
- Vanguard
- Cigna
- Microsoft

- Cielo
- PepsiCo
- Saint-Gobain
- Hendrick Motorsports
- Zimmer
- Genentech

Team Building Programs, Delivery Team Member

- Vanguard
- Cigna
- Charles Schwab
- DaVita
- Sheel Oil
- Rio Tinto
- United Health
- Graduate Management Admission Council